

Jeff Leong, Poon & Wong

Jeff Leong, Poon & Wong opens Penang Branch and welcomes Melanie Fong as new partner

We are very excited and proud to announce that in line with our expansion strategy, we have opened a branch in Penang and Ms Melanie C.N. Fong has joined our firm as Partner & Head of our Penang Branch on 1 January 2024.



Melanie's move to Jeff Leong Poon & Wong marks a key stage in the evolution of the firm's strategy. It also demonstrates the cornerstone that the firm places on "client listening", as part of client relationship management.

This is indeed a very exciting time for Jeff Leong Poon & Wong as we build on our achievements over the past 25 years since our inception in 1999.

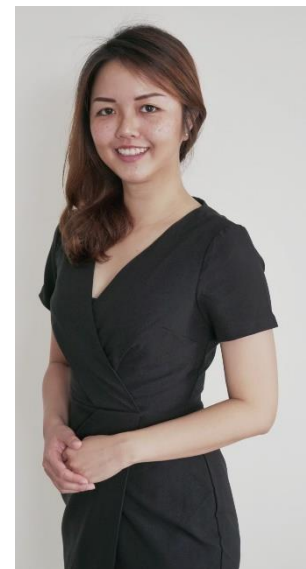
Located within the Northern Corridor Economic Region of Peninsular Malaysia, Penang is one of the most important contributors to Malaysia's international trade and we look forward to further supporting both our international and local clients as they invest and grow in this important region.

More on Melanie

Melanie has extensive experience in representing pioneers, multi-generational family businesses, and public listed companies in mergers and acquisitions, raising debt and equity capital, and structuring real estate and property acquisitions, both within Malaysia and across borders. Her practice is multifaceted and she is regularly requested to structure acquisition deals, advise banks on financing arrangements, and undertake corporate exercises for listed companies on the Malaysian stock exchange.

Her portfolio includes:

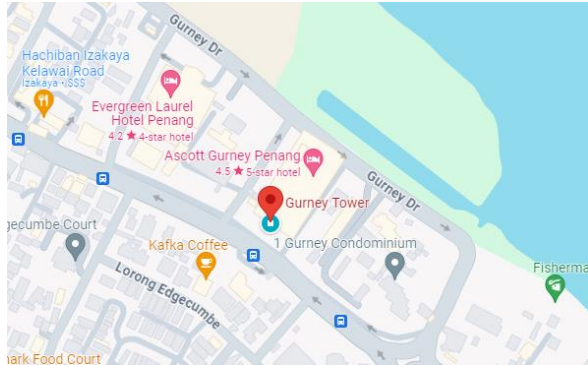
- RM1.3billion reorganisation and divestment of real estate assets
- RM222million acquisition of a state telecommunications infrastructure provider
- RM110million takeover and privatisation of its public listed company and its attendant share capital restructuring
- RM200million GDV mixed-development project
- RM64million acquisition of a private household furniture and RM38million fund raising via irredeemable convertible preference shares
- RM59million scheme of arrangement in the restructuring of a public listed company
- RM55million debt and capital restructuring (including negotiation and debt settlement with creditors) of a public listed company
- AUD33.5million divestment of retail and commercial building in Australia



31 January 2024

Jeff Leong, Poon & Wong

Location



JLPW Penang

18-17-F&G, Gurney Tower,
Persiaran Gurney,
10250 Penang

[View map](#)

Contact

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JEFF LEONG, POON & WONG
CELEBRATING 25TH ANNIVERSARY